

## Swedavia Volume Bonus<sup>1 2</sup>

The volume bonus is an addition to the existing incentive programs for growth, i.e. the Passenger Increase Bonus and New Destination Discount. The aim of the volume bonus is to create long-term stable growth and reduce Swedavia's business risk by allowing for better planning for future capacity needs.

The volume bonus is based on the total number of yearly invoiced departing passengers (1 January-31 December) for an airline or airline group at all Swedavia's airports.

Airlines or airline groups with more than 250.000 departing passengers receive a discount on their average passenger charge. More passengers entitle to a higher discount, as shown in the table below.

Departing non-incentivized Passengers (Total at Swedavia's Airports)	Volume Bonus on Average Passenger Charge
1 - 250 000	0.0 %
250 001 - 500 000	2.5 %
500 001 – 750 000	5.0 %
750 001 – 1 000 000	7.5 %
1 000 001 -	10.0 %

The volume bonus is incremental which means that only passengers within the respective interval receive the corresponding level of discount.

For example, if an airline or airline group has 600 000 departing (non-incentivized) passengers in a year, the first 250 000 passengers receive no discount, for passengers 250 001 to 500 000 a discount of 2.5 % is granted, and for passengers 500 001 to 600 000 a discount of 5 % is granted.

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<sup>1</sup> Valid from January 1<sup>st</sup>, 2026.

<sup>2</sup> In previous years this incentive program was referred to as *Volume Incentive*

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## **Rules and Regulations**

The bonus is paid out after the year is completed and is based on the average passenger charge paid for the applicable year per airline or airline group at all ten Swedavia airports (including reduced passenger charge for transfer passengers).

An ownership threshold of 51 per cent is applied to determine whether a particular airline belongs to a group or not. Please note that any transfer of past departing passengers from one airline to another as a direct consequence of mergers, acquisitions or other similar transactions will not be included in the volume bonus.

Volume bonus is not granted for passengers qualified for New Destination Discount or Passenger Increase Bonus. Passengers eligible for these incentives are subtracted from the amount used to determine the level of volume bonus per airline or group.

Volume bonus is offered for non-incentivized scheduled services at Swedavia's 10 airports. Services are not included in this incentive program if a tour operator has bought 70 per cent or more of the available seat capacity on a scheduled flight.

The program is open for all airlines and applies at all Swedavia's 10 airports.

Any dispute arising in connection with the volume bonus shall be settled in a Swedish court under Swedish law. Contact your Key Account Manager for more information or send an email to [aviationbusiness@swedavia.se](mailto:aviationbusiness@swedavia.se).